

Amazon WorkSpaces Delivers Seamless User Experience and Key Business Benefits for Essentia Analytics



Overview

Essentia Analytics is transforming the way that professional investors measure, demonstrate and continuously improve investment performance with the aid of their in-house developed SaaS applications. As part of a cloud migration strategy, James Ramirez, CTO, required a centralised VDI solution. The project aims to control access to applications and data to a more centralised and managed environment, while maintaining their current BYOD policy for their customer-facing consultants.

Challenges

"We provide solutions to financial services clients who have strict regimes about how their data is handled," explained Mr Ramirez. "We needed a solution that allowed our consultants to work with their clients in a secure environment that we could manage, but that also enabled us to demonstrate compliance."

Solution

Essentia Analytics reviewed options that included purchasing new hardware for their consultants. After conducting an assessment of Amazon WorkSpaces, Mr Ramirez concluded, "It was the only serious contender for a start up company of our size. We don't have a dedicated IT team to support home-baked solutions and challenges such as remote connectivity." Amazon WorkSpaces enables Essentia Analytics to focus on their core competency of supporting their clients and not managing an end-point device estate. "Amazon WorkSpaces allows us to deploy our skill sets for the benefit of our clients and the business and not have to manage a virtual desktop infrastructure."



Advanced
Consulting
Partner

Channel Partner

Benefits

Amazon WorkSpaces provides the prerequisite controls and enables Essentia Analytics consultants an excellent user experience. "As a company delivering software as a service and coaching, we wanted to provide our consultants with a solution that didn't dilute our offering and that didn't put any roadblocks in the way." Dealing with large firms, security and compliance are paramount and Mr Ramirez was keen that in engaging with their clients' security and compliance officers, the process was as frictionless as possible.

"The ease of deployment and operation, plus the effectiveness of providing standardised security and data controls, makes Amazon WorkSpaces the ideal solution for Essentia Analytics," stated Mr Ramirez. "We have a small technology team, and I want them building product, not supporting infrastructure. We have deployed Amazon WorkSpaces without having to bring on additional specialist resources to manage it; everything has been absorbed in the capacity of the current team."

It has also allowed us to have a security conversation with prospects as Amazon WorkSpaces provides a secure endpoint for our consultants that demonstrates a completely secure, end-to-end solution."

With very diverse endpoints – hardware and OSes – Essentia Analysts has not required a hardware refresh to deploy Amazon WorkSpaces, and the consultants have seen an improvement in performance as devices are typically patched and more up to date. The consultants also don't need to worry about adding additional security requirements onto their personal devices, as this is all handled via Amazon WorkSpaces.

"Working with Nuvens was an excellent engagement. They helped us accelerate the Proof of Concept phase and ensured that the Amazon WorkSpaces environment was built to best practices. They did not blind us with science and translated our requirements into a solution that we could operate and manage. The implementation, supporting documents and hand over were all exceptional," concluded Mr Ramirez.

Phone 08456 CLOUDS or email us at sales@nuvens.co.uk for a consultation on how we can help your business.

49-51 Central Street, London, UK, EC1V 8AB
t. +44 (0) 208 123 8297 | e. sales@nuvens.co.uk